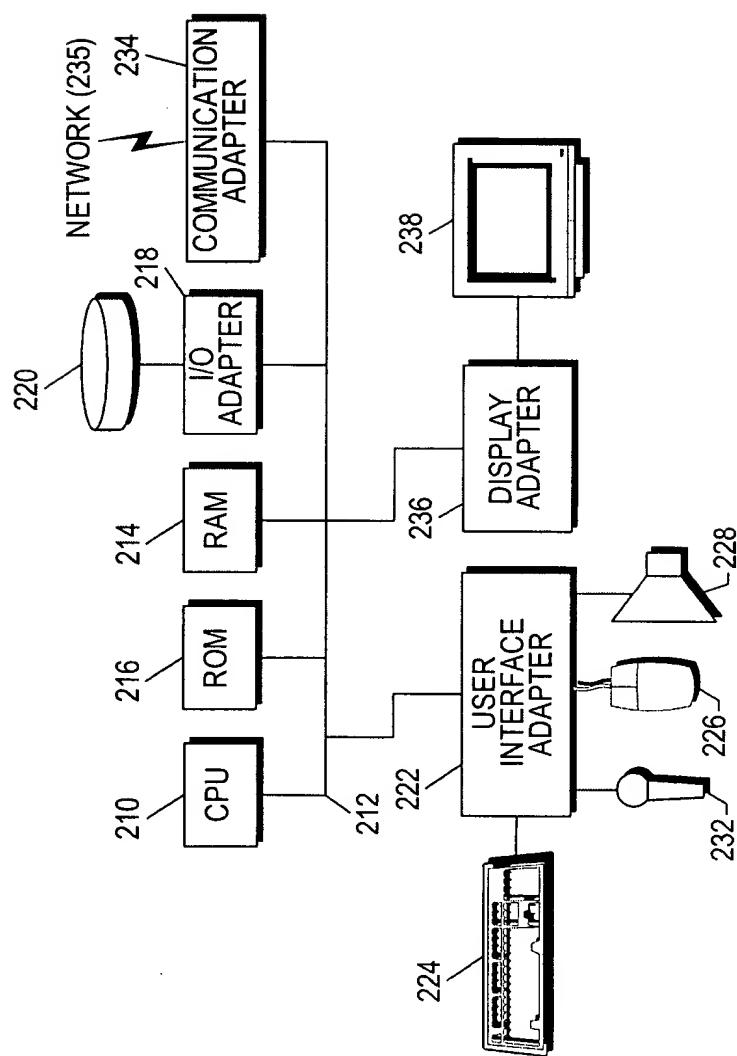
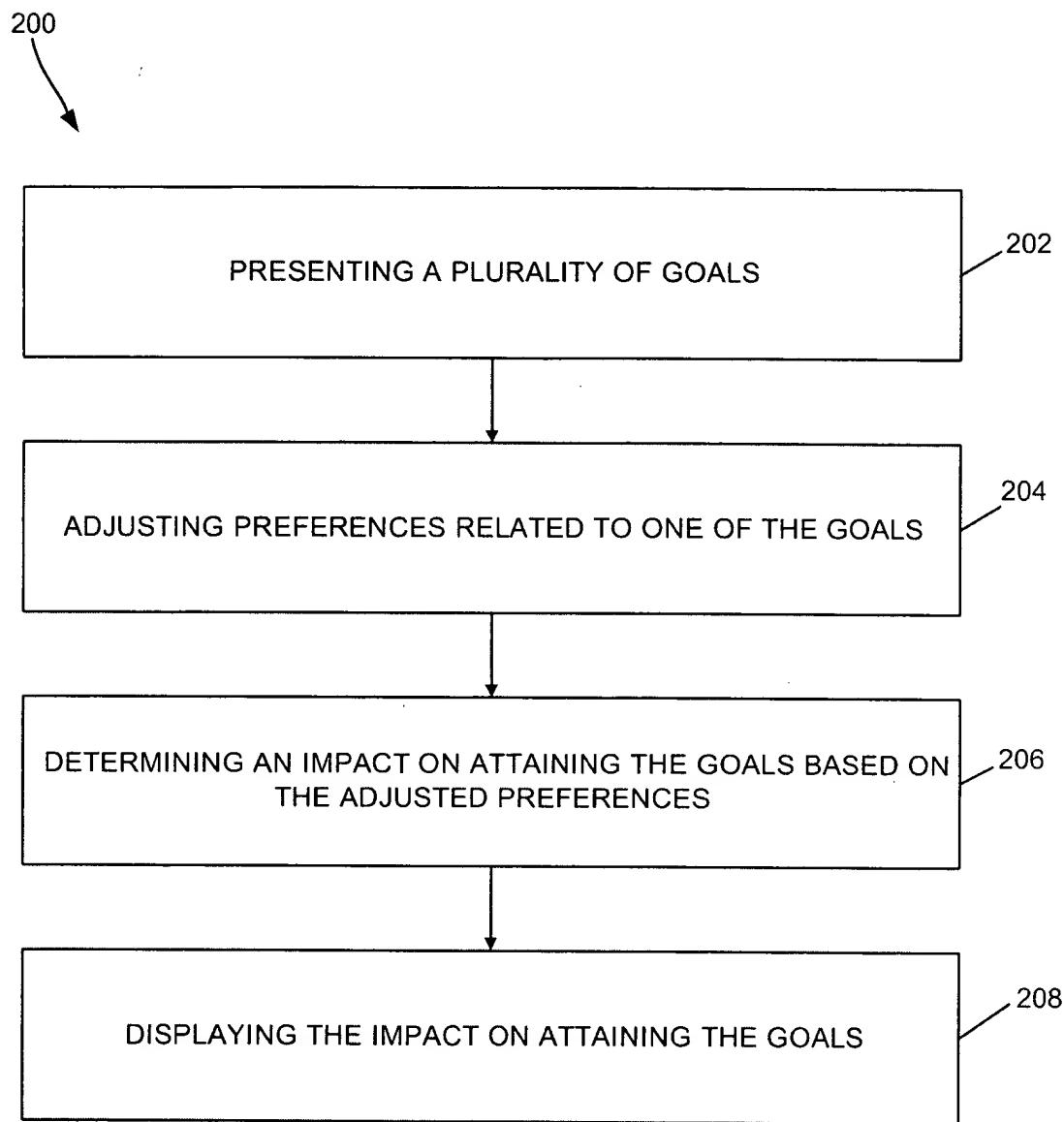


**Figure 1**

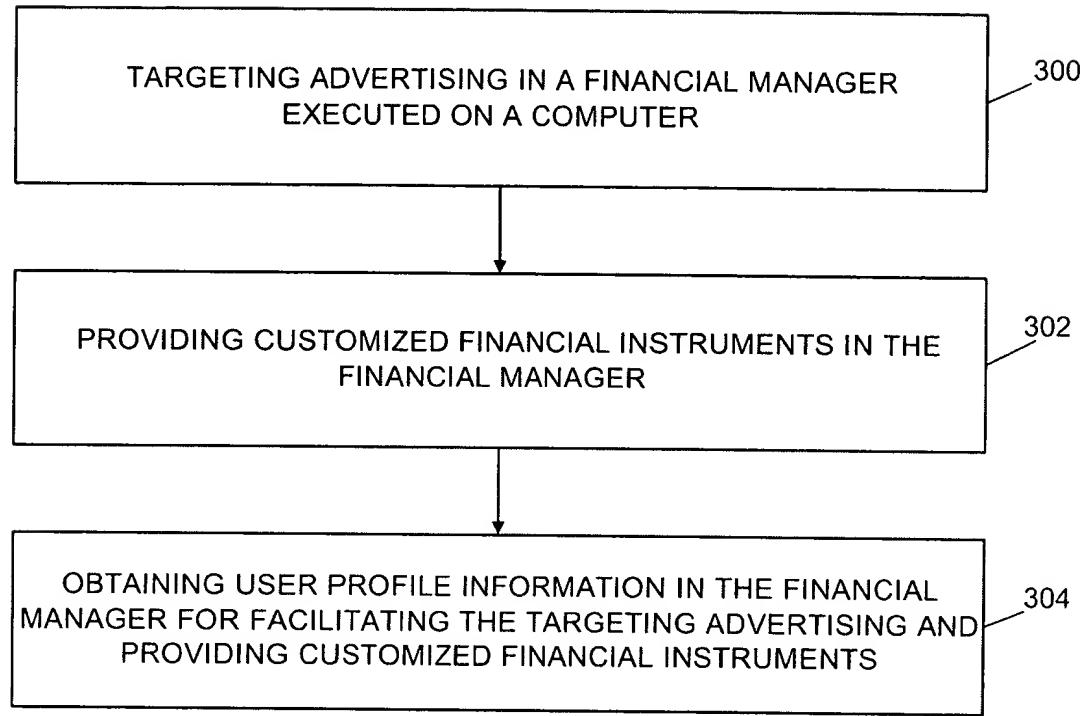


**Figure 2**



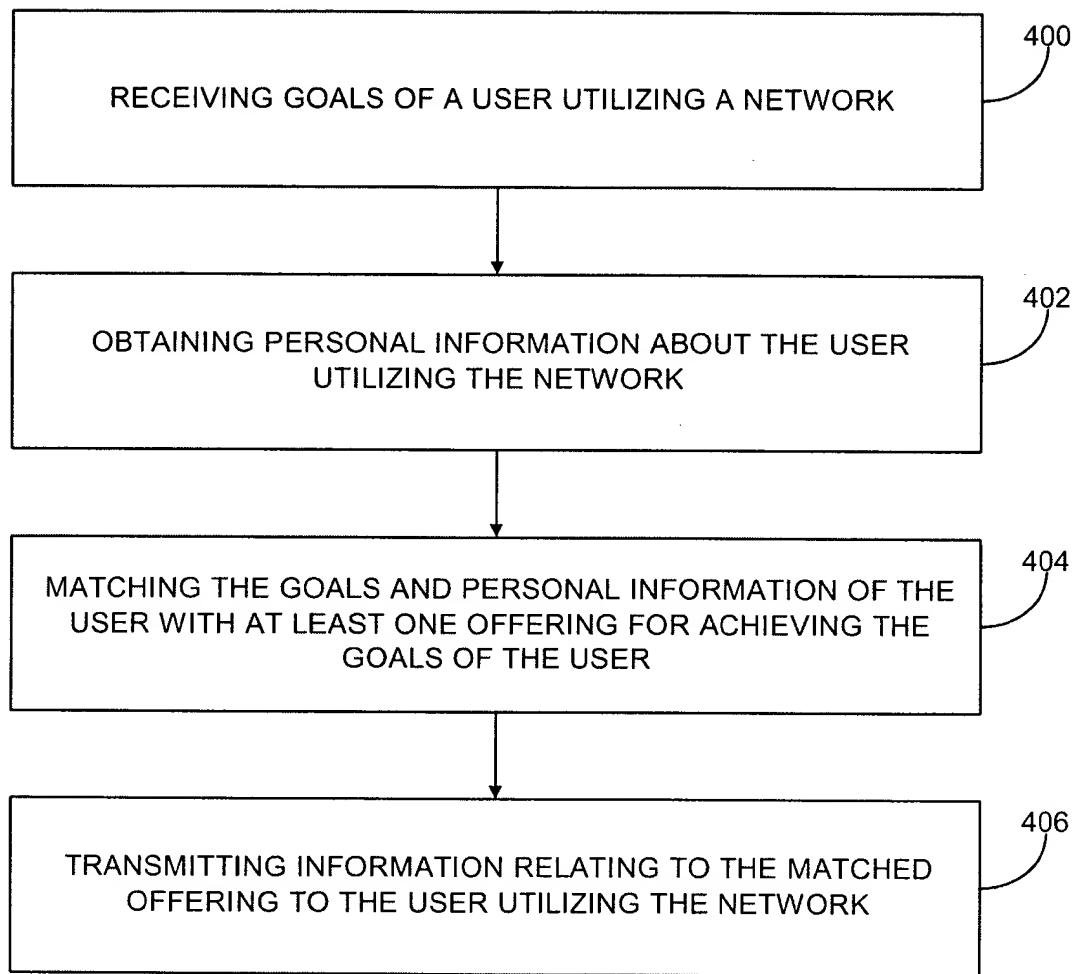
**Figure 2A**

Replacement Sheet



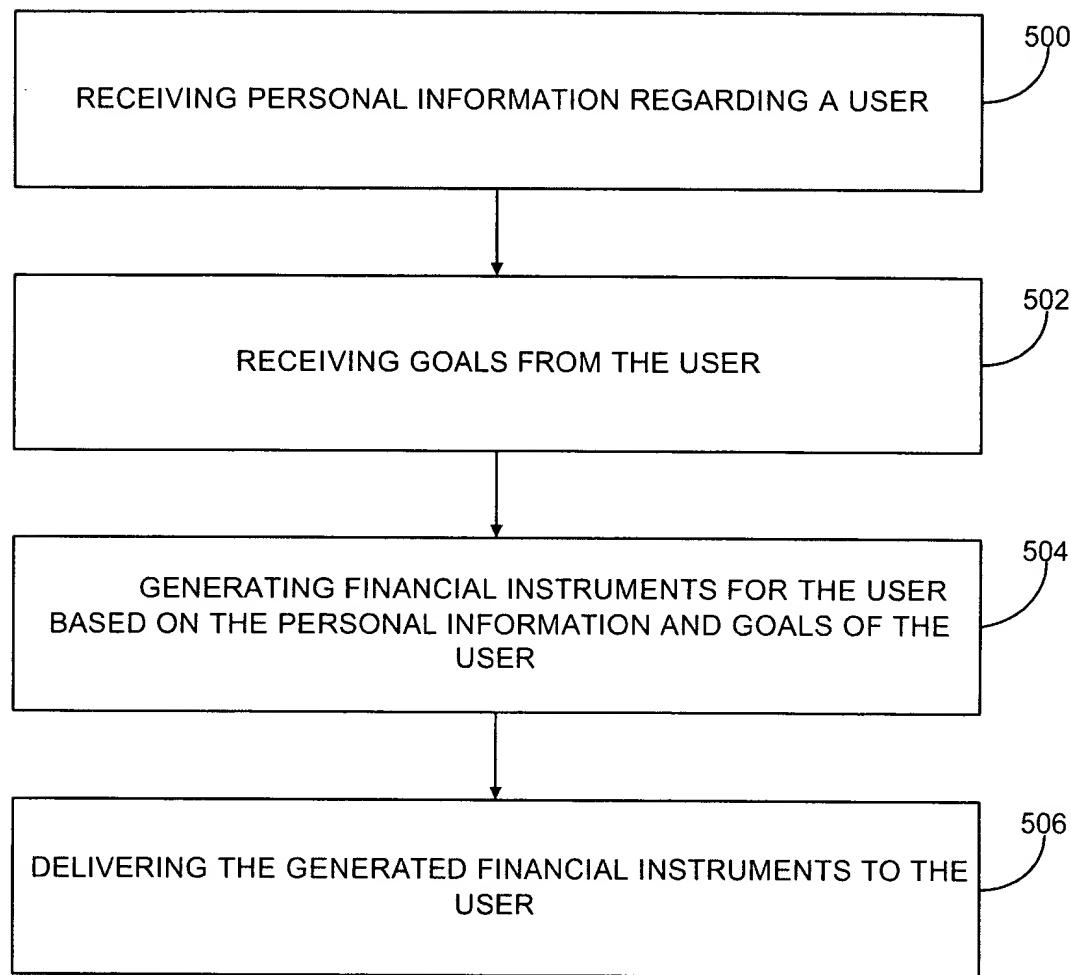
**Figure 3**

Replacement Sheet

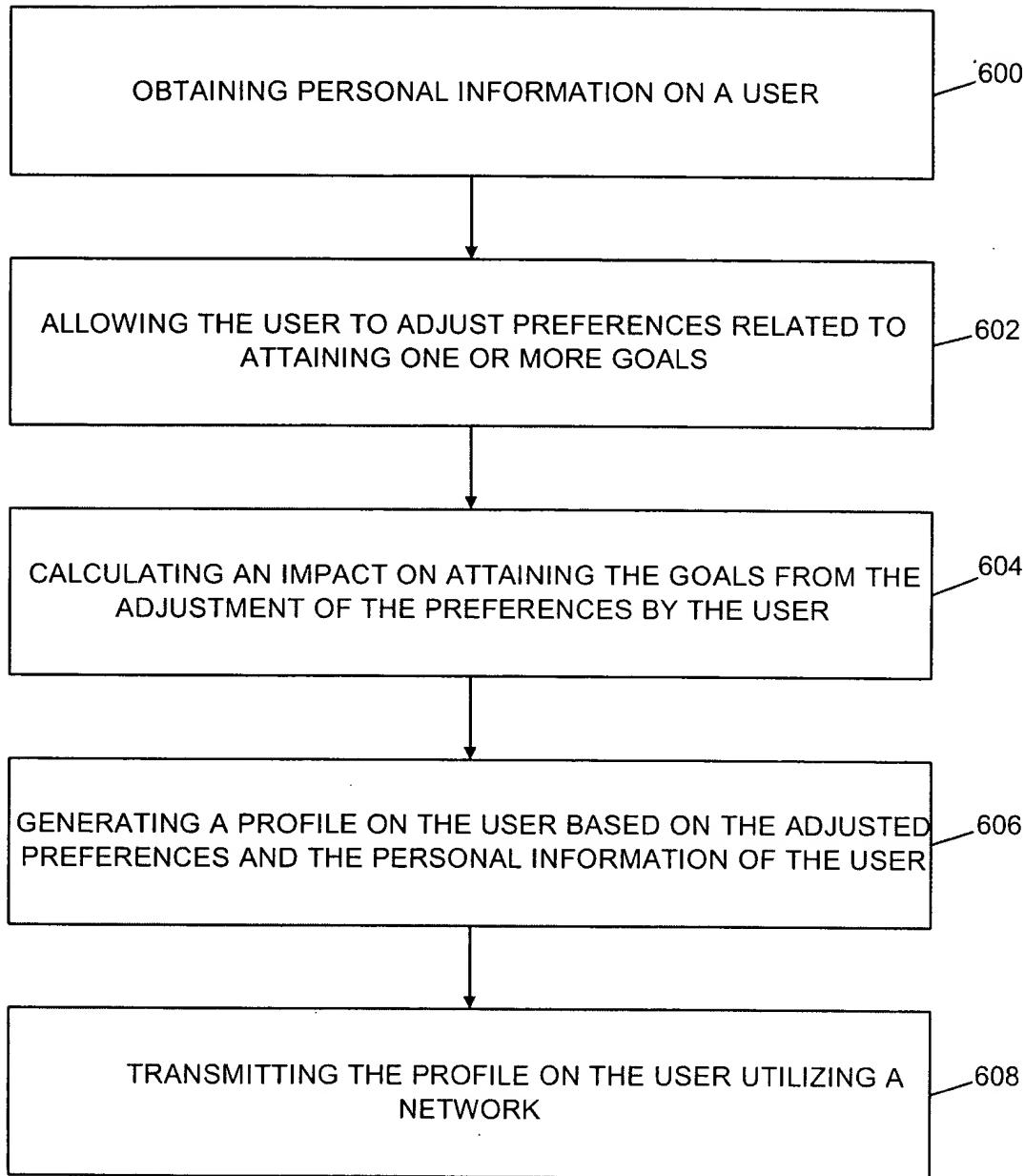


**Figure 4**

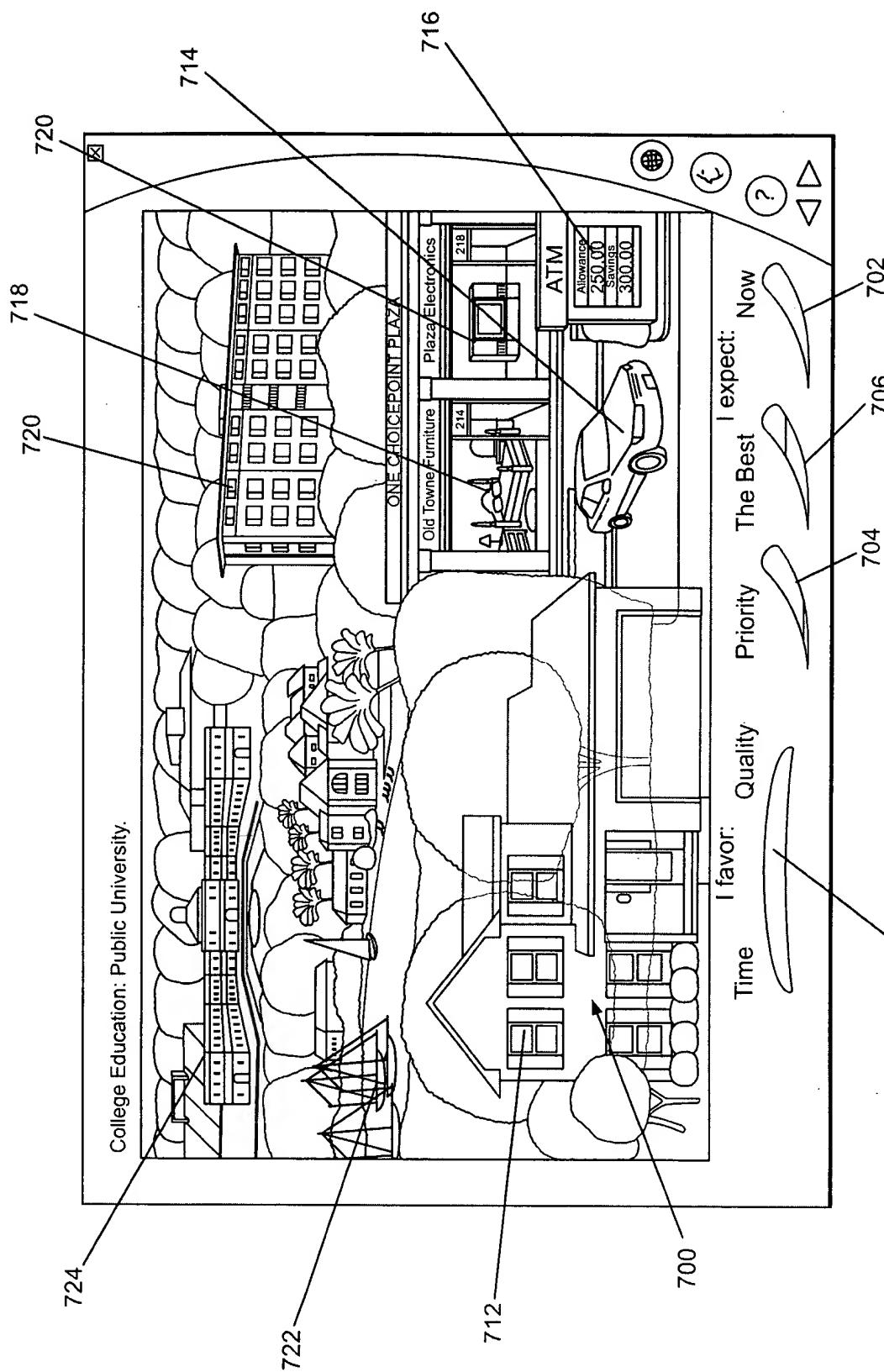
Replacement Sheet



**Figure 5**



**Figure 6**



**Figure 7**

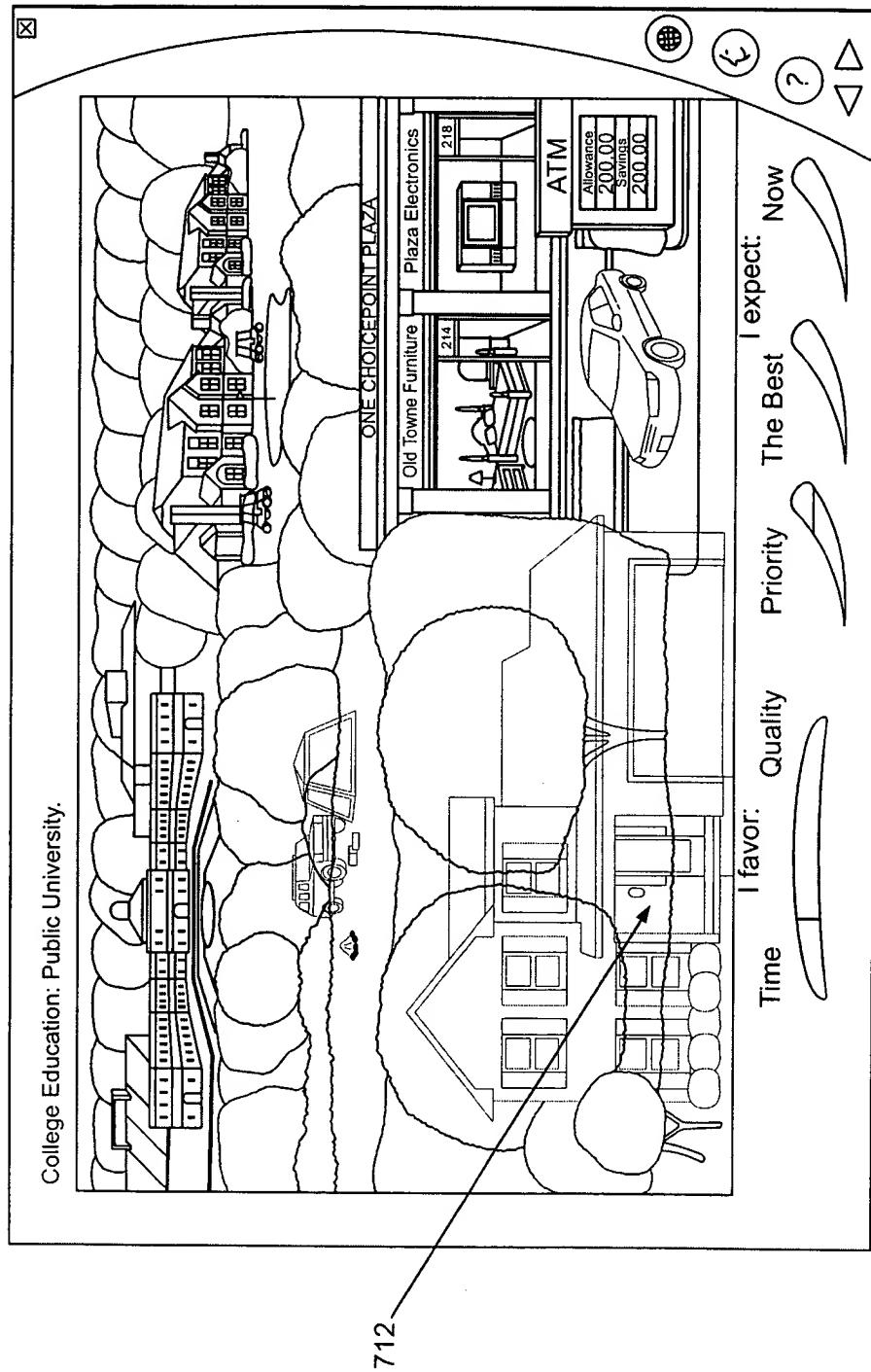
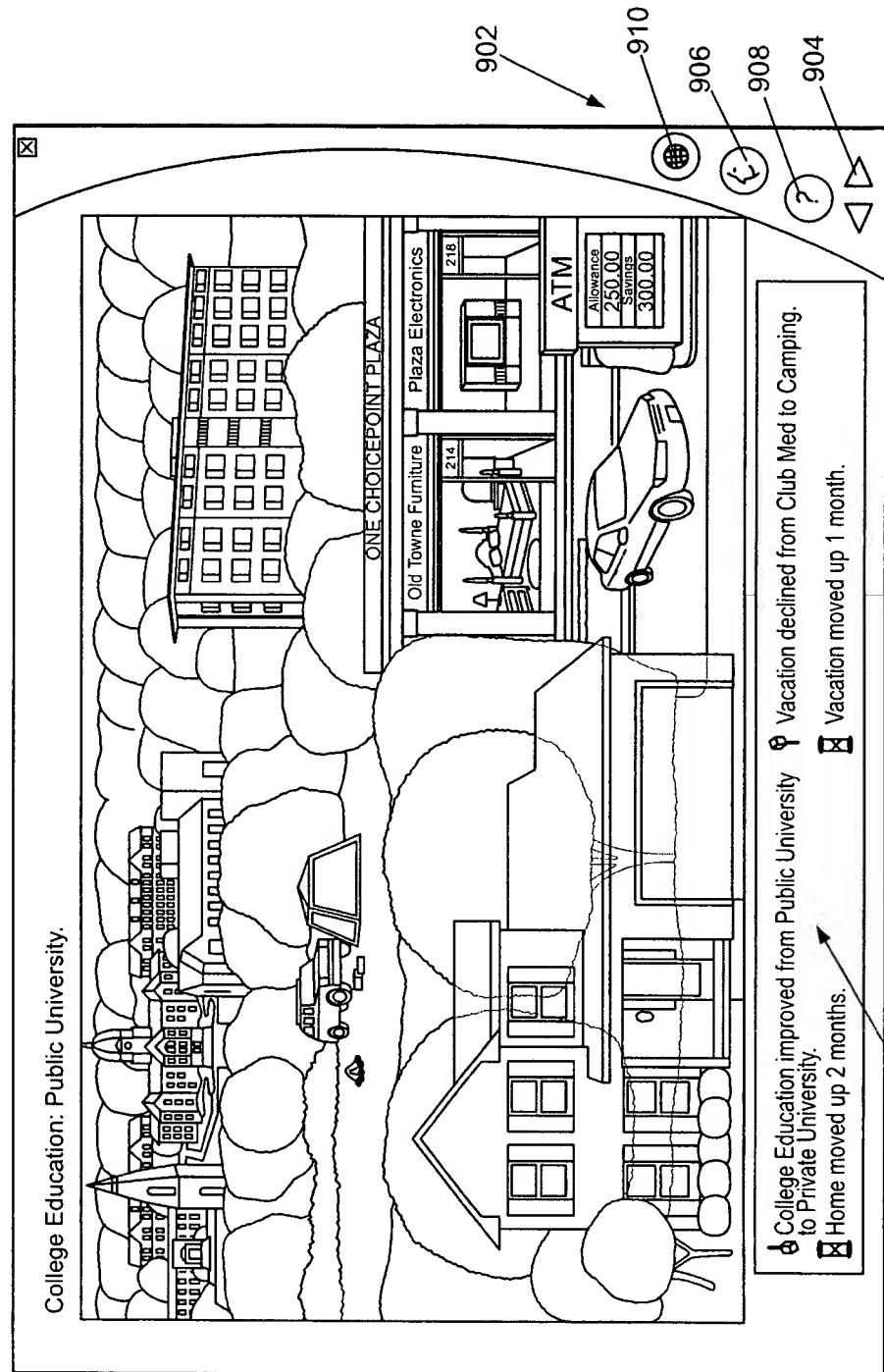


Figure 8



**Figure 9**

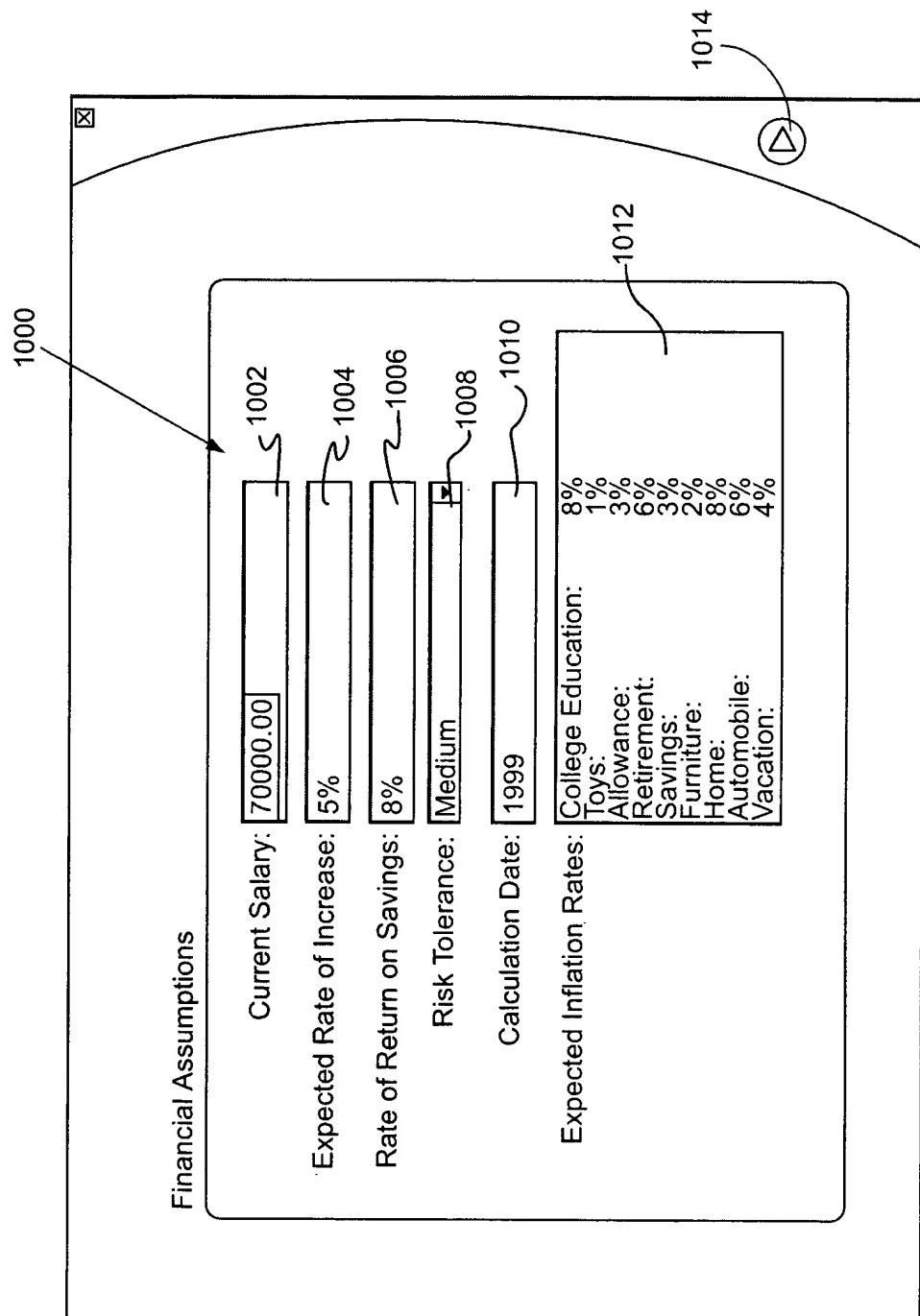


Figure 10

## Replacement Sheet

1100

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Standard Profiles

- Executive Suburban Family
- Upscale Suburban Family
- Upscale White-Collar Couple
- Elite Super-Rich Family
- Upscale Urban Couple
- Upwardly Mobile Single
- Elite Urban Single
- Bohemian Single
- Ethnically Mixed Urban Single
- College Town Single

△

**Personal Profile**

Name	Steven Roberts
Age	31
City of Residence	Northbrook (60062)
Marital Status	Married
Housing Status	Rent
Income	\$70,000.00
Number of Children	2

Select the profile that most closely matches your lifestyle.

Figure 11

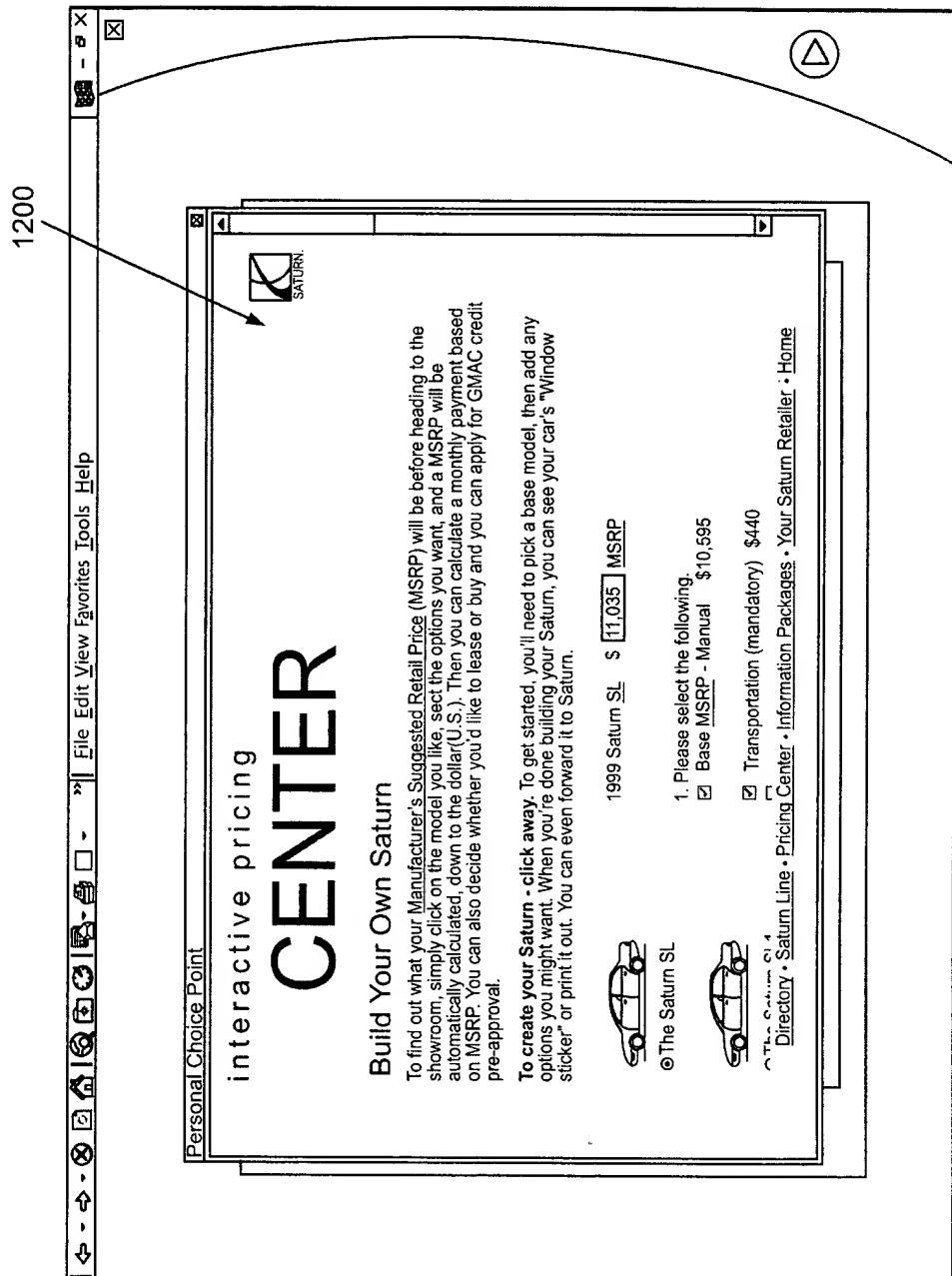


Figure 12

## Replacement Sheet

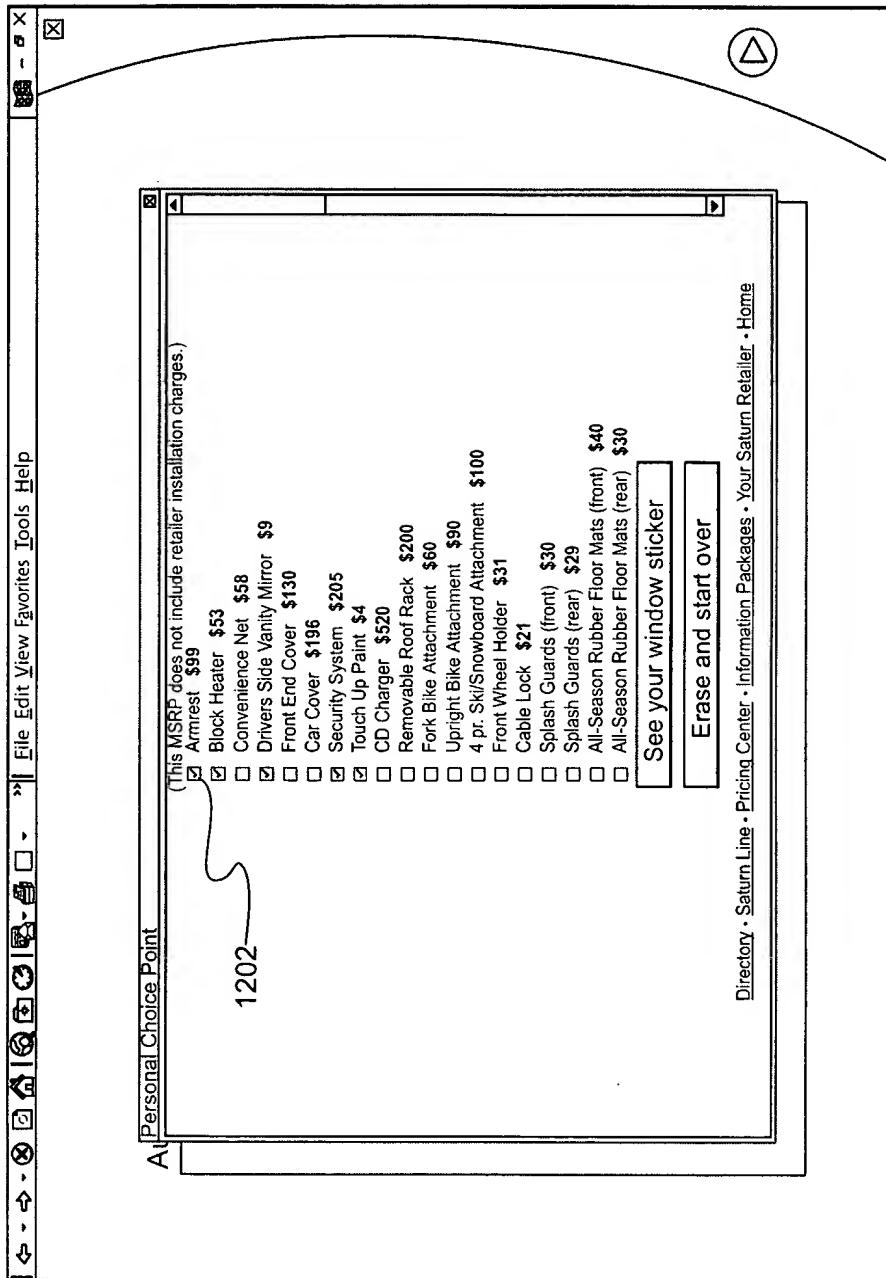
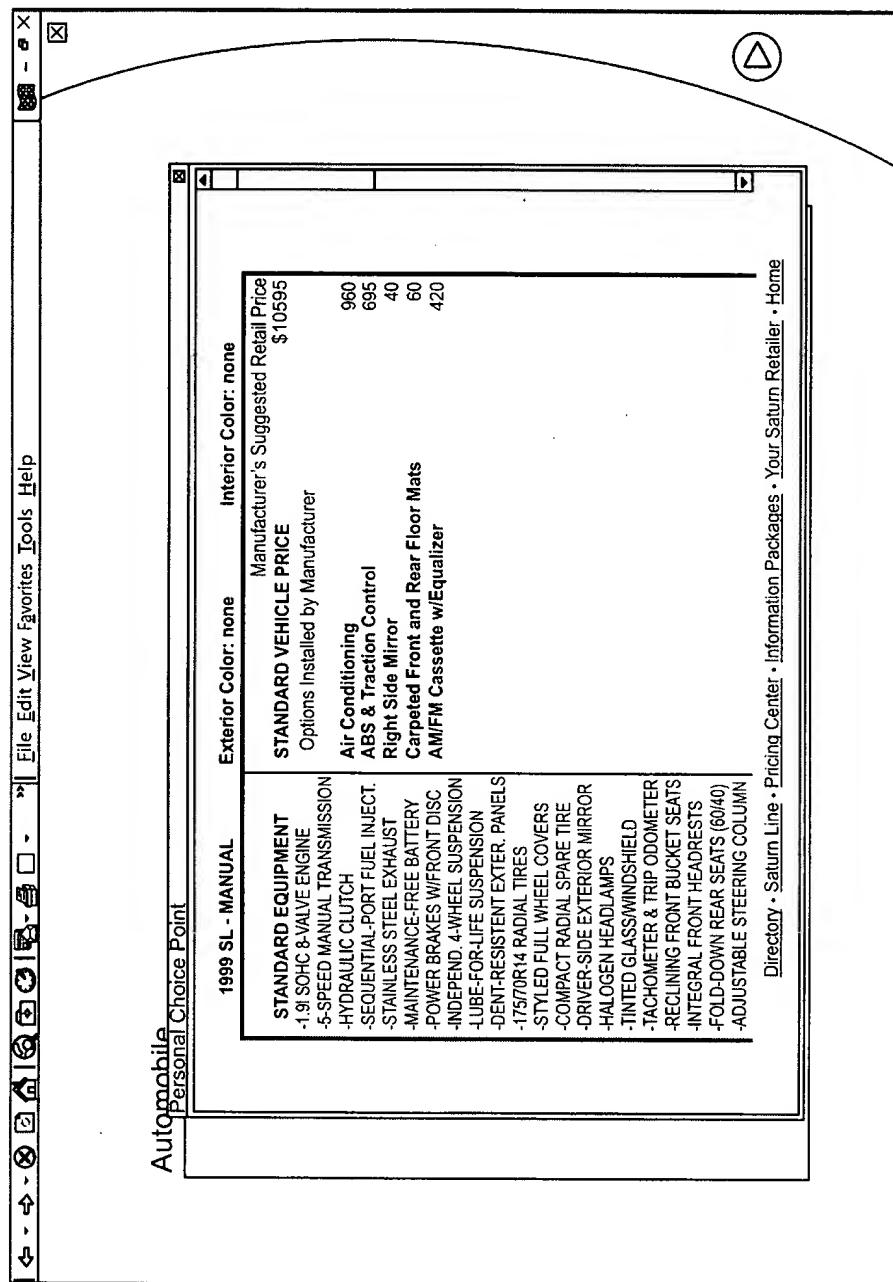


Figure 12A

## Replacement Sheet



**Figure 12B**

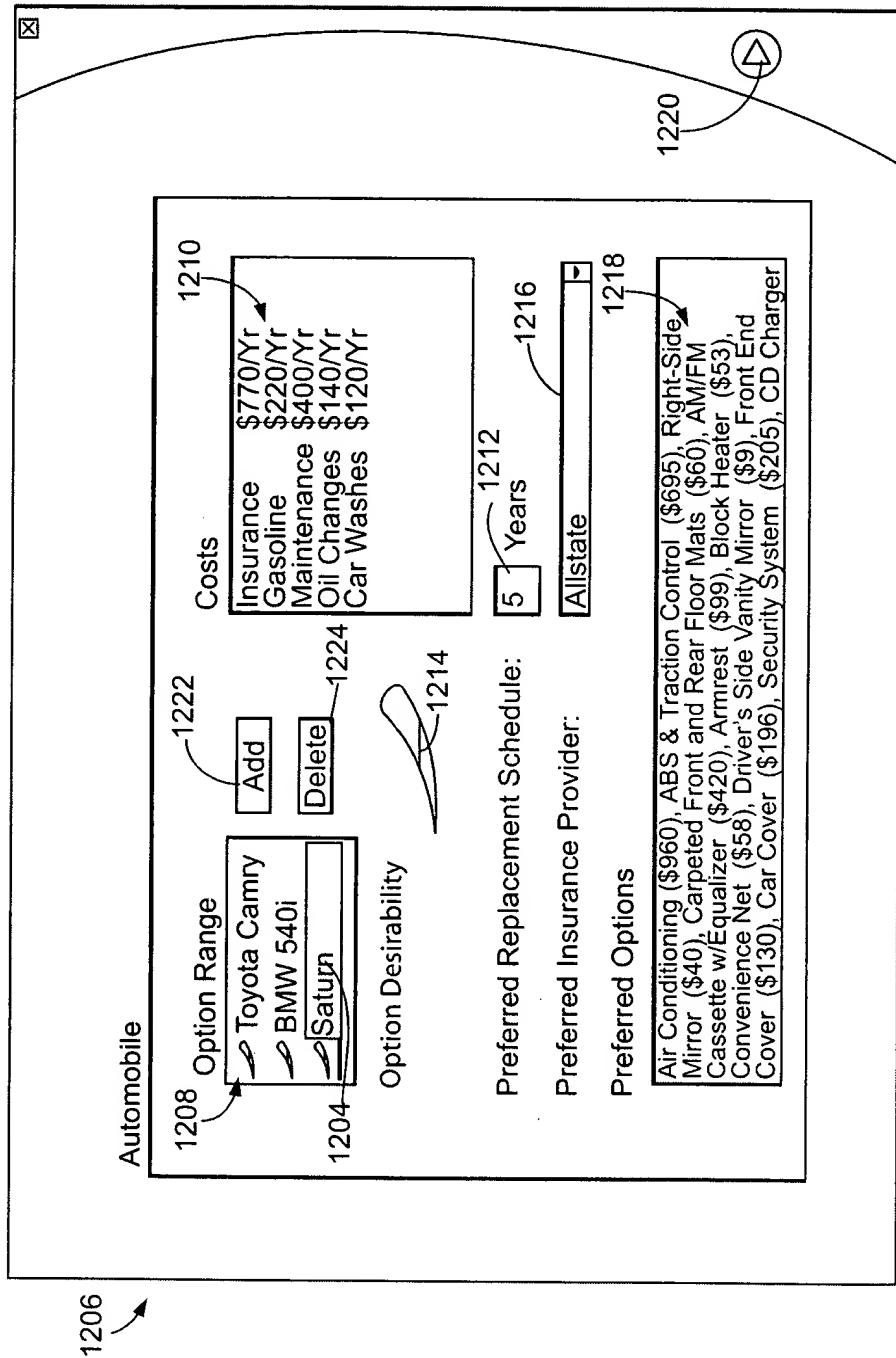
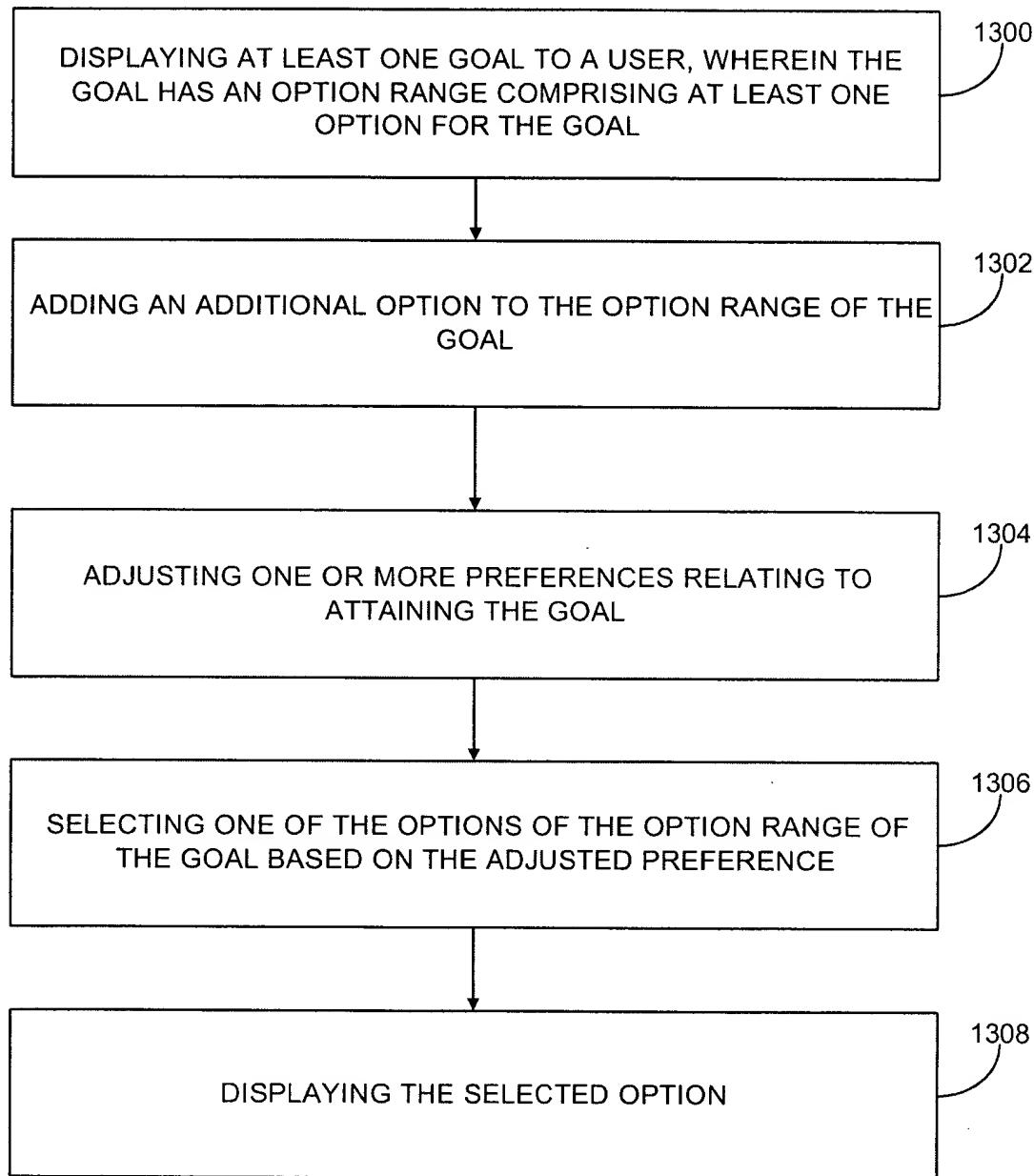
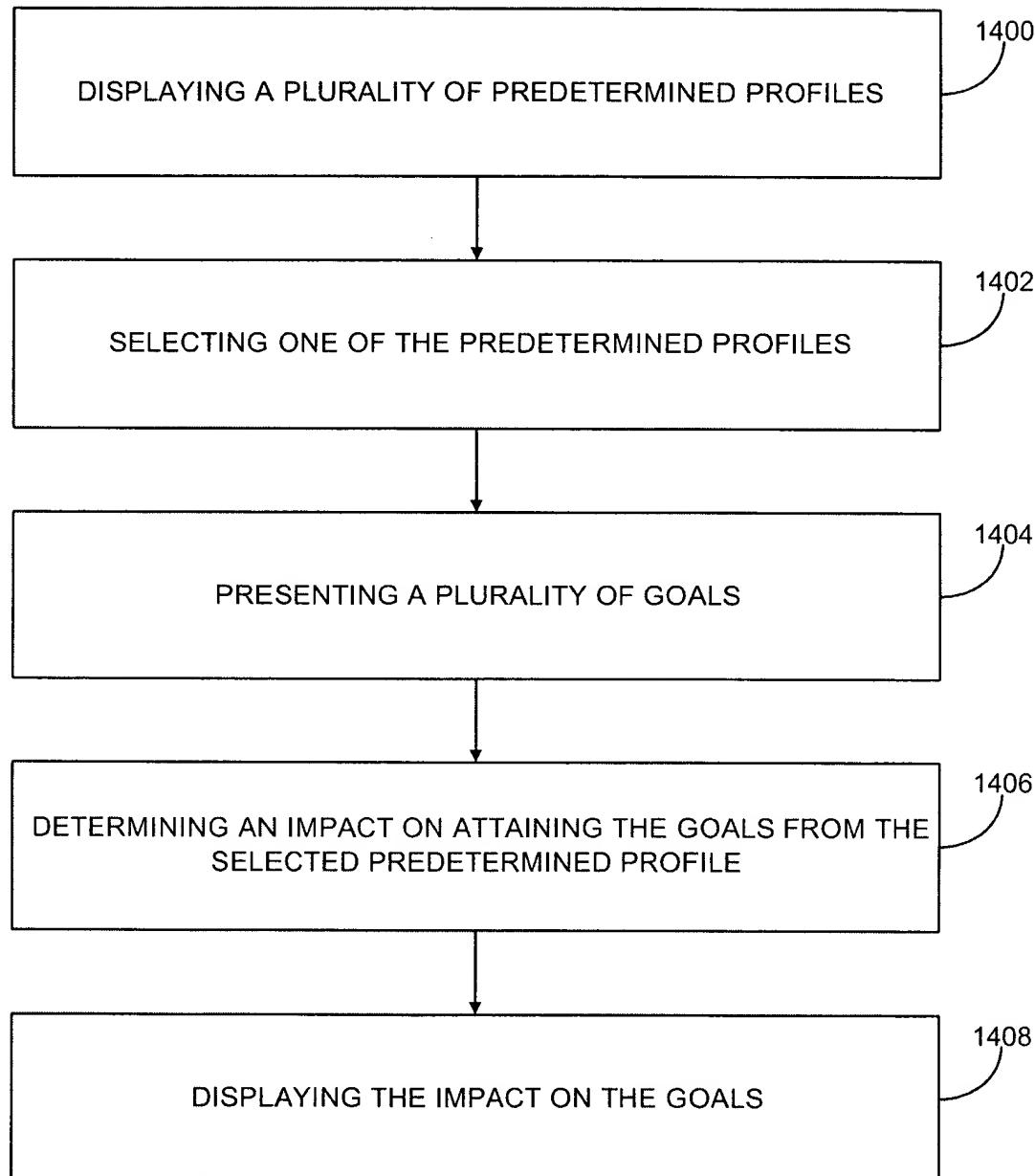


Figure 12C



**Figure 13**



**Figure 14**